THE SPECTATOR
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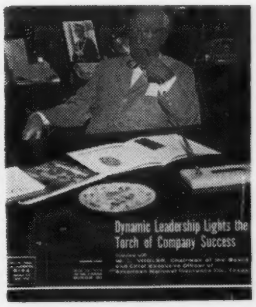

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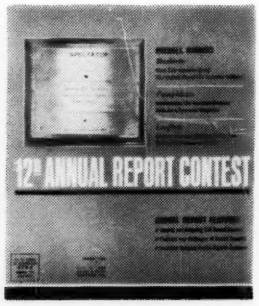

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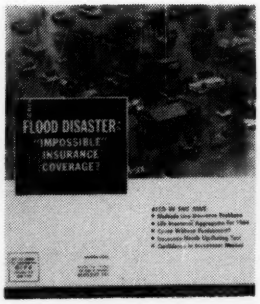

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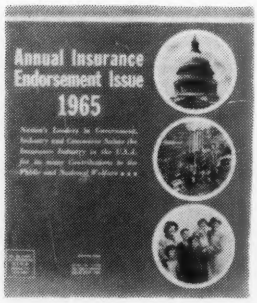

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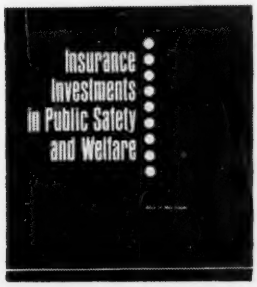

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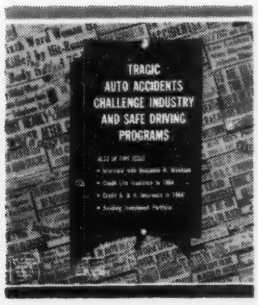
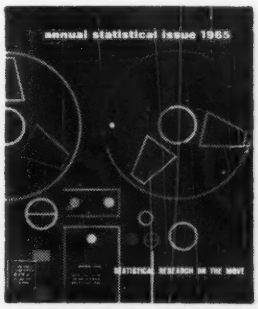
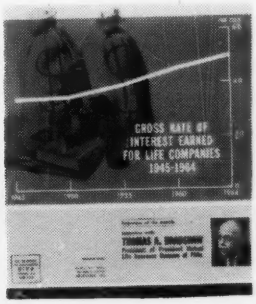


NOVEMBER



DECEMBER



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County Patterns of Insurance Sales*	
Desk Directory of Insurance	$ 27.50
Direct Premiums Written By States	350.00
Handy Guide	27.50
Health Insurance Index	3.00
Insurance By States	350.00
Life Insurance Index	3.00
Property, Liability Insurance Index	3.50
Weekly Bulletin for one year	10.00

*New Edition will be available 1966 and will be priced on publication.

Standard Publications

Adjusters Manual by Paul V. Reinartz	$ 10.00
Building Construction by Charles C. Dominge and Walter O. Lincoln	3.50
Insurance Accounting, Fire and Casualty	8.50
Insurance Inspection and Underwriting by Lincoln, Babcock and Tisdale	15.00
Principles and Practice of Life Insurance by Fackler	50.00
Quick Pro Rata Table	.75
Reinsurance by Kenneth Thompson*	
Short Rate Table	.75

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